

Decision1 IT Solutions Ltd



Decision1 is a specialist IT solutions provider focusing primarily on the business sector providing high quality, stable networked environments that are customised to meet the requirements of our clients.

Formed in 2001, Decision1 has created relationships with a wide variety of businesses throughout Otago and New Zealand assisting them in building and maintaining new and existing computer solutions.

respond within 24 hours to most faults, and less if the problem is urgent. We can provide after hours support to our clients. We are able to install, maintain or repair networks outside of normal hours, so disruption our clients business is minimal.

It is our aim to revolutionise the way IT is supplied to businesses in a way that will help our client grow and develop their own businesses.



We will also support your current IT vendors, so that your network and your business has the greatest flexibility and support it needs.

We continue to develop new ways to enhance the way our clients experience IT services, and have several other resources soon to be available, such as an online job logging system.

In order to revolutionise the supply of IT services, Decision1 has developed a number of unique services.

We are committed to providing prompt response times to our clients. We

Solutions

Decision1 is committed to providing high quality, stable networks for our clients. In order to achieve this, we have several solutions available to meet our clients requirements.

we also provide consultancy services. Please see our schedule of rates for details.

Managed Services

Managed Services offers you break/fix and maintenance services for a set monthly fee. Decision1 takes on the risk and responsibility of your network, so when there is a problem, you can call for assistance without being concerned about expensive bills. Decision1 also monitors and maintains your network, so that faults are less likely to occur and disruptions to your business are minimal.

Audits

Decision1 can thoroughly document your network, review its current status and report to you our recommendations for your future direction. This can be a very beneficial service as it gives you a true understanding of how your network currently fits your business needs, and offer a path forward for improving its business value.

Hardware & Software Sales

Decision1 is a Microsoft Partner, a Hewlett Packard Reseller and a Toshiba supplier to the business sector. We have carefully selected the products we recommend to our clients so that we can be sure all hardware and software will be compatible with the underlying network. This allows us to provide our clients with a high level of stability within their networks

There are two plans available. The Standard plan includes break/fix, server maintenance, priority response and real-time monitoring. The Premium plan includes the Standard plan plus replacement hardware installations and software upgrades.

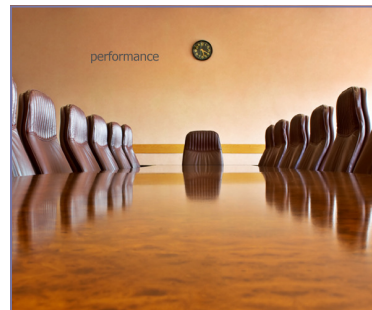
See our dedicated Managed Services brochure for details.

Casual Servicing

Decision1 offers clients casual servicing, without a managed plan. We can service you equipment onsite or remotely from our office. On request, we can also provide after hours support. If you would like our independent advice,

Leasing

We have relationships with a variety of specialist IT leasing companies. We are able to arrange on your behalf leases for hardware, software and installation costs for 12, 24 or 36 months.



Account Managers

Mark McNoe BSc DipSci MCSE CNA

Mark has a strong focus on network and systems design, implementation and maintenance, and with over 15 years experience in the corporate and education market is able to provide support for medium to large networks and systems.

Mark held the position of Computer Services Manager at the Dunedin College of Education for several years where he headed a large team of technicians.

mark@decision1.co.nz



Kalo Pilato

Kalo has many years experience in the IT industry specialising in sales and project management. Kalo has worked in several IT positions, including leading sales roles, working with both small, medium and large organisations. This has allowed Kalo to extend his IT knowledge across a wide range of IT capabilities.

Kalo specialises in business networks and can assist you to build your ideal network.

kalo@decision1.co.nz



Strategic Partnerships

Microsoft

In order to be a Microsoft Certified Partner we are required to be fully certified so that we can implement Microsoft solutions as Microsoft envisions them to be. This ensures that networks that we implement are stable and reliable.



Microsoft are the premier international software manufacturer who have a base of operations in New Zealand. Microsoft customise their software to fit New Zealand business needs and have a comprehensive partnership model that allows partners to access Microsoft's advanced technical support.

Telecom School Zone

We are proud to be associated with Telecom to support a nationwide private broadband network for schools to collaborate their resources.



This provides managed broadband connectivity, video conferencing and email services to schools throughout New Zealand. Decision1 is providing the implementation, helpdesk and training. Decision1 has been actively involved in developing and testing this solution since its inception.

Hewlett Packard

As a Hewlett Packard reseller we have access to premium resources that allow us to provide high quality products that suit the environment they are being placed in.



Hewlett Packard is an internationally renowned hardware manufacturer that produce a wide range of high quality servers, workstations, printers and accessories. Hewlett Packard equipment reduces the need for technical support as it is highly fault tolerant. In the event hardware does fail Hewlett Packard maintains a quality after-sales service team that quickly resolves issues.

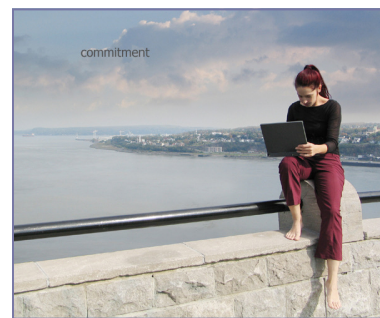
Houston Computers Ltd

We have a close working relationship with Houston Computers International who is a specialist in delivering quality design, implementation and management of IT solutions to the business and medical sectors.



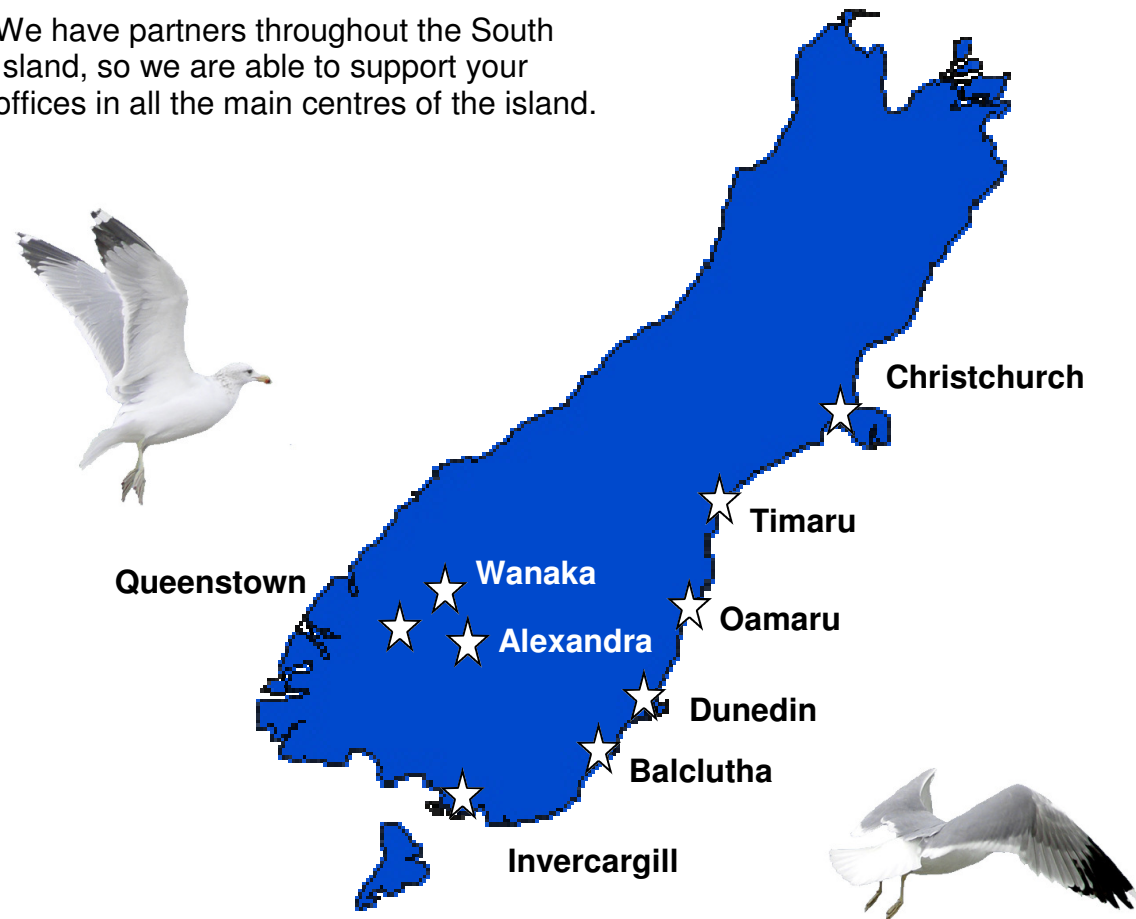
Focus Computer Consultants Ltd

We have a close working relationship with Focus Computer Consultants who provide computer services throughout Southland and Central Otago, with offices located in Invercargill and Queenstown. They specialise in the provision of IBM and Lenovo (previously IBM's PC division) hardware.



South Island Coverage

We have partners throughout the South Island, so we are able to support your offices in all the main centres of the island.



Experience the Difference

"Decision1 have been our preferred IT Solutions provider over the last few years and have helped extensively with virus protection, networks and general computer software issues that our company experienced. We have found their sales team, the support and prompt service, to be extremely helpful in maintaining our business operations."

Graeme Moginie
Director, Back in Motion

"Larnach Castle has found Decision1 to be excellent in fulfilling our I.T. requirements. This includes both our technical assistance as well as proactive management. We would have no hesitation in recommending them to others."

Norcombe Barker, Managing Director
Larnach Castle

"For a computer phobic like me, I found Decision One staff to be extremely helpful as they designed a Rest Home programme for our facility."

Helen Ruyters, Nursing Manager
Brooklands Village



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Microsoft
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